HELLO HEE GENOMICS

SUPERCHARGED SOCIAL MEDIA workshop with @darrencaveney

DIMENSION

THREE DIMENSION COMICS

introductions darren caveney















@darrencaveney >> @comms2point0 >> darrencaveney@gmail.com

comms2point0.co.uk



@comms2point0



@comms2point0

@comms2point0

Flying a flag for communications and communicators. Bespoke training, strategic consultancy, events & mentoring since 2011. Created by @darrencaveney

O United Kingdom

- & comms2point0.co.uk
- III Joined July 2011

6,627 Photos and videos





Tweets & replies Media Tweets

15K

♣ Pinned Tweet

84.8K



7,760

@comms2point0 @comms2point0 · Jan 14 *BRAND NEW WORKSHOP* Really excited to launch this one with the UnAward-winning @rebecca7roberts

14K

6

2

Darren

'How to engage with young people' Are you ready for Generation Z and Alpha socsi.in/Or5aD



Your Tweet activity

Edit profile

Your Tweets earned 16,923 impressions over the last 24 hours



View your top Tweets

V

Who to follow · Refresh · View all



agenda: SOCIAL MEDIA WORKSHOP

13 march 2019, 10.15am – 12.30pm

with @darrencaveney, creator of @comms2point0

- intro
- exercise 01 your favourite and least favourite social media platforms
- best practice examples, award-wining work and killer content
- top tips for Twitter, Facebook and LinkedIn
- social media tools to help you
- discussion personal accounts vs HEE accounts: the pros and cons
- good governance
- exercise 02 creating an action plan to shape your future use of social media using a SWOT





EXERCISE 01 YOUR FAVOURITE/LEAST FAVOURITE SOCIAL MEDIA PLATFORMS



@darrencaveney | @comms2point0

workshop: exercise 01

on your tables

- discuss your favourite/least favourite social media platform (5 mins)
- feedback



SOME THOUGHTS TO BEGIN THE DAY



@darrencaveney | @comms2point0.co.uk | darrencaveney@gmail.com

- no one knows it all
- we're all trying to keep up
- just when you think you've cracked it, everything changes...
- social media metrics take notice AND a pinch of salt
- we need to work harder now than ever before to get results



social media is <u>not</u> a silver bullet...



social media is <u>not</u> a <u>silver bullet...</u>

Be. In. The. Moment.







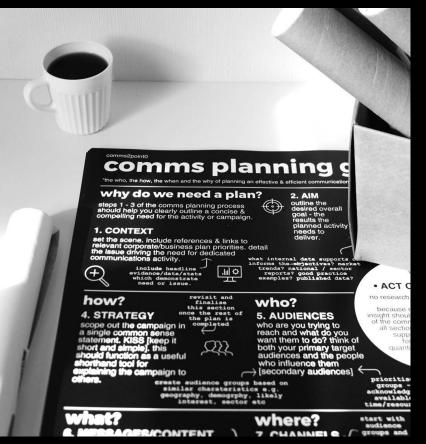


WHY WE NEED TO PLAN SOCIAL MEDIA...



COMMSEPOINTO

a good comms plan will inform your use of social media...

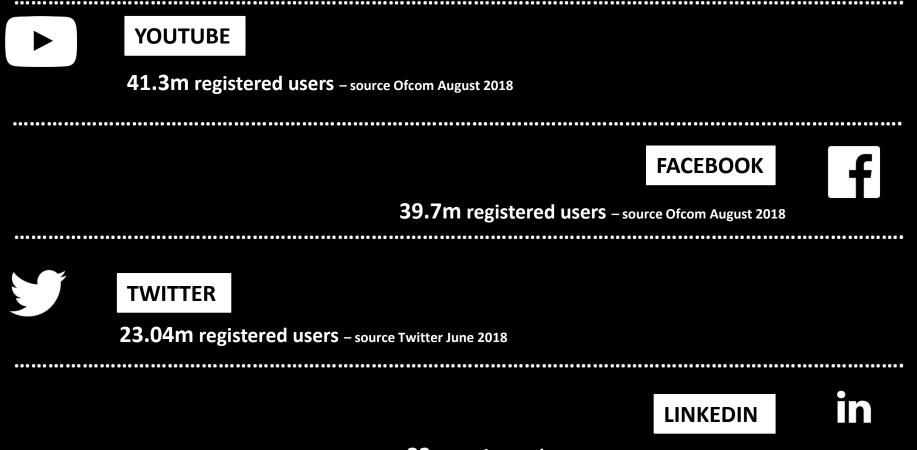




SETTING THE SCENE: SOCIAL MEDIA IN 2019



UK SOCIAL MEDIA USERS >> TOP 8 PLATFORMS 2019



23m registered users – source LinkedIn March 2018

UK SOCIAL MEDIA USERS >> TOP 8 PLATFORMS 2019



19.4m registered users – source Ofcom August 2018



12.4m registered users – source Ofcom August 2018

SNAPCHAT

10.3m registered users – source Ofcom August 2018

GOOGLE+ G+

8.7m registered users – source Ofcom August 2018

the UK - Internet connectivity

4G now reaches 97.8% of the population
90% of homes have an internet connection
12% of adults don't go online
40% adults check their phone within 5 minutes of waking (this does not include phone alarm clocks)
51% go to bed with their mobile phone within reach

source – Ofcom, Aug 2018



Smartphone Britain

78% of adults have a smartphone

88% of adult internet users spend **24** hours a week online

source – Ofcom, Aug 2018





AWARD WINNING WORK. BEST PRACTICE.



@darrencaveney | @comms2point0.co.uk | darrencaveney@gmail.com

creative communicators







@darrencaveney I @comms2point0.co.uk

BEST SOCIAL MEDIA ACCOUNT - WINNER





OBJECTIVES

recruit 200k blood donors per year

specific shortages in black and asian communities

Tunes POSITIVE Google Play RISE UP Spotify PROCEEDS GO TO NHS SICKLE CELL WARD Tweets Following Followers Following 103K 10.6K 80.5K GiveBlood NHS Me @GiveBloodNHS Follows you This is the official account for the blood service for England. We love reading your tweets and reply to them between 0700-2300 #GiveBlood United Kingdom • blood.co.uk



STRATEGY

donors and citizens at the core of the strategy

defined three digital content themes: Do, Think and Feel



used social media as the catalyst for digital storytelling, shifting the focus to the stories of the people whose lives have been changed by blood donation



CAMPAIGN LAUNCHED...



For patients from BAME Communities, the best match typically comes from blood donors from the same ethnic background

blood.co.uk



THE CAMPAIGN ATTRACTS RACISTS ABUSE...

Braunbär If N @lmGrunenWalde Replying to @GiveBloodNHS If we deport all blacks, this will stop being an issue.



WHICH THEY CHALLENGED ROBUSTLY...



OR.. we could just deport you.





WHICH GAINED LOVE AND SUPPORT...



TheAndiOshow @andiosho

Take my blood @GiveBloodNHS You



AND THEY STEPPED UP THE CAMPAIGN...



TACKLING IMPORTANT ISSUES (AND RACISTS)







So, people keep asking - why do we need more black blood donors? Isn't everyone's blood the same? You're racist! ISSA THREAD:

9:23 AM - 7 Nov 2017

13,407 Retweets 22,526 Likes







Do black people have 'special' blood? Are we being racist? Is race a social construct? 🙄 Let's break it down.



comms2point0.co.uk
@comms2point0



V



First up - blood does the same thing for everyone's body - it keeps you alive and saves lives. ISSA FACT!







Everyone's blood IS NOT the same, so you can stop calling us racist.











Blood groups are more or less common in different ethnic groups. So black people are more likely to have, say, B negative blood.

Ϙ 21 1 ℃ 592 ♡ 2.4K 🖸



GiveBlood NHS S @ GiveBloodNHS · 7 Nov 2017 It's not to say white or Asian people can't be B negative, or that all black people are B negative.

🖓 7 🗘 405 🖤 1.8K 🗠



GiveBlood NHS 💉 🔮 @GiveBloodNHS · 7 Nov 2017

 \mathbf{v}

It just means people from the same ethnic background are more likely to have the same blood groups.

🖓 7 🗘 509 💟 2.3К





GiveBlood NHS \checkmark @ GiveBloodNHS · 7 Nov 2017 \checkmark NOW this is where it gets really important, so please make sure to take notes and stop messing at the back.







♀ 56 ℃ 1.4K ♡ 5.4K ⊠



THE RESULTS

25% increase of new blood donors aged 17-24 registering digitally - social media now one of the top channel referrers for online registrations across blood donation

The response to the racist post generated a 6% increase in new black donors – one of the hardest to reach audience groups

Media coverage from the BBC, Bristol Post, The Poke and over 5 million impressions across our social platforms

comms2point0.co.uk @comms2point0





This is the official account for the blood service for England. We love reading your and reply to them between 0700-2300 #GiveBlood United Kinadom • blood.co.uk



HOW MANY PEOPLE RUN THE ACCOUNT?







BEING CREATIVE

3



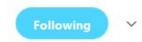
@darrencaveney | comms2point0.co.uk | darrencaveney@gmail.com



Doncaster Metropolitan Borough Council







We have found a speedboat. On a road. In Doncaster. THREAD:



3:47 PM - 31 Oct 2017

1,342 Retweets 1,932 Likes







Doncaster Council 🔮 @MyDoncaster · Oct 31

Despite our land-locked location, some funny person has decided to dump a boat directly under a no fly-tipping sign.

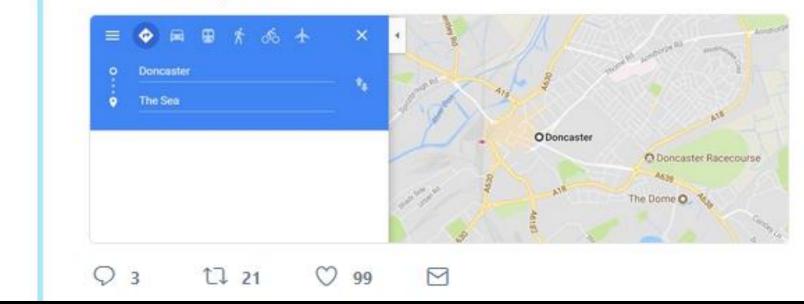






Doncaster Council @ @MyDoncaster · Oct 31

You're probably thinking "Hang on, but Doncaster is 44.77 miles from the seaside?". Well, you'd be correct.







Doncaster Council @ @MyDoncaster · Oct 31 Seriously, even the boat looks embarrassed!







Doncaster Council @ @MyDoncaster · Oct 31

Our Enforcement team had a wonderful day on the boat, combing it for clues to catch the culprit.



comms2point0.co.uk
@comms2point0



V

Doncaster Council @ @MyDoncaster · Oct 31

One line of investigation is that this guy could be involved.



comms2point0.co.uk
@comms2point0

Doncaster





Doncaster Council 📀 @MyDoncaster · Oct 31

The boat has now been removed and, having been investigated further, is now in boat heaven.





POKING FUN AT THEMSELVES...

Doncaster Council 🥝



Get your popcorn ready, we're about to have the pinnacle of local government meetings. It's the big one. It's...FULL COUNCIL.



13 Retweets 111 Likes 🛛 🔮 💣 🚳 🥌 🥮 🌍 🇞 🍥

2:00 PM - 25 Jan 2018



FUN + CREATIVE + PURPOSE = EFFECTIVE

Doncaster Council @MyDoncaster



We have alarming news to report to you - the #Binvasion continues at pace. We've lost so much ground to the invading blue bins.





FUN + CREATIVE + PURPOSE = EFFECTIVE

Doncaster Council
 @MyDoncaster

ollowing

 \sim

We're pleased to unveil our own realtime gritter map, where you can track our fleet as they go about their route! It took all the technical knowledge we had, but here it is:



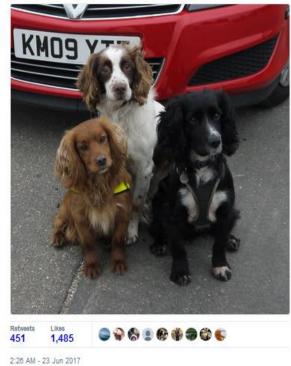
COMMSEPOINTO creative communicators

the power of images...

London Fire Brigade 🧇



Murphy, Roscoe and Sherlock help our fire investigators by sniffing out the causes of suspicious fires #BringYourDogToWorkDay





the power of images...



London Fire Brigade

London Fire Brigade's award winning Twitter feed. Tweets about serious, high profile or unusual incidents attended across London. Also at facebook.com/londonfirebrig...

O London

London Fire Brigade



Round of a-paws for our fire investigation dogs, named Public Service Animal of the Year at the #AnimalHeroAwards bit.ly /2xaYOCj



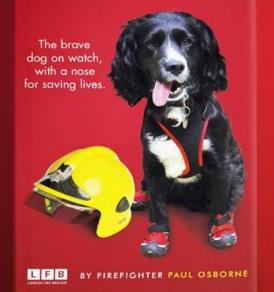


© 2017 Twitter About Help Center Terms Privacy policy Cookies Ads info





SHERLOCK THE FIRE BRIGADE DOG









MORE BEST PRACTICE EXAMPLES

GOOD PRACTICE. FROM A LIBRARY?





@darrencaveney | @comms2point0







Orkney Library OrkneyLibrary · Jan 9 St Magnus Cathedral and the Kirkwall skyline taken from the Archives window this very morning. #Orkney





Orkney Library 🥺 @OrkneyLibrary · Jan 7

I know it's a few weeks until Valentine's Day but a colleague/secret admirer has left a bunch of chocolates lying on my desk. I think they must be trying to tell me they 🖤 me or something.

V

Bit inappropriate at work to be honest but, you know. Free chocolate.







Orkney Library @OrkneyLibrary - 9h Oooooh hello blue tick!

Is this like a Blue Peter badge? Does it get us into exhibitions and that for free?

Orkney Library 🥏

@OrkneyLibrary

Providing books and more since 1683

♀ Orkney 𝔄 orkneylibrary.org.uk

1,056 FOLLOWING 25.7K FOLLOWERS

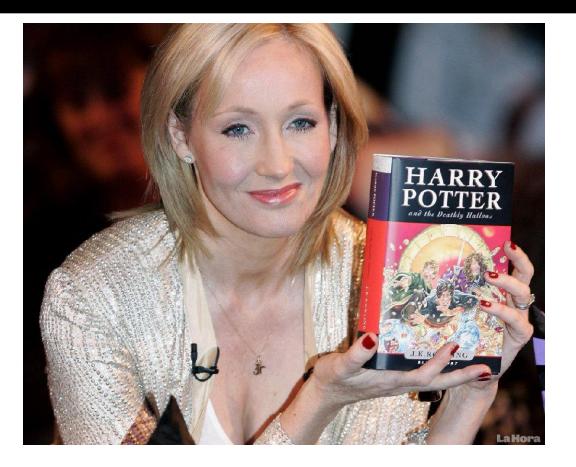






Shetland Library 🕗 @ShetlandLibrary · Apr 5, 2016 @OrkneyLibrary Assume this "blue tick" business is a bit like when @Debenhams have a sale, identifying what's knocked down & 'had its day'? Orkney Library 🥝 @OrkneyLibrary @ShetlandLibrary @Debenhams ha ha ha! well played ♡ 15 8:28 AM - Apr 5, 2016 A







@darrencaveney | @comms2point0



@ShetlandLibrary In. Your. Face. pic.twitter.com/0cmOusnIQI © 487 11:30 PM - Mar 5, 2016

0





TOP TIPS FOR GETTING THE MOST FROM SOCIAL MEDIA

Top Tip for content ratio – The 'Rule of Thirds'

First third – your key messages/priorities

Second third – sharing other people's content

Final third – engagement, non work related content



FACEBOOK TIPS



@darrencaveney | @comms2point0

FACEBOOK TIPS – TOP 5

1. understand your insights – trends, what works/doesn't work

2. algorithm – "meaningful interactions" discussions, questions...

3. great content can still get cut-through

4. know and tag your partners and influencers

5. comments are better than likes...



@darrencaveney | @comms2point0





TWITTER TIPS – TOP 5

1. create great content for your followers (check your Twitter analytics)

2. make the most of your profile page

3. clean up your following/follower lists (TweepsMap is good for this)

4. know when your followers are online/active (Tweriod is good for this)

5. twitter algorithm – use your full 280 characters



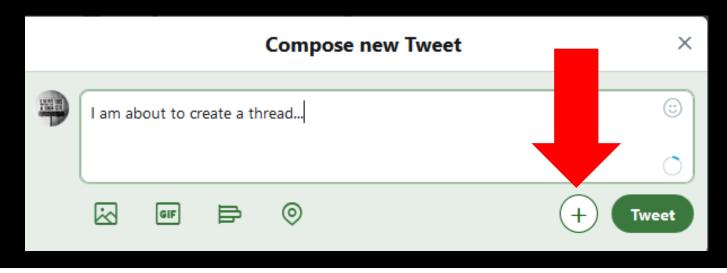
Twitter Threads – who has used them?



@darrencaveney | @comms2point0

TWITTER THREADS

- post a thread for a campaign or key priority
- take your time planning it (and the creative content)
- 'pin it' top of your profile page





LINKEDIN



@darrencaveney | @comms2point0



UK > UK politics Education Media Society Law Scotland Wales Northern Ireland

Shortcuts Social networking

Why are so many rappers on LinkedIn?

The social network is normally considered a place for shirt-andtie business types, but more than 30,000 rap artists are using it to promote their careers



GPoppyNoor
Mon 15 Oct 2018 17.29 BST







< 12

- **1. engagement and reach rates**
- 2. groups and companies on your patch
- **3. better recruitment opportunities**
- 4. improve/promote your organisational profile
- 5. your next job offer may come from LinkedIn





and hashtags are a new feature to help you search and to be searched...



LINKEDIN: WORK ON YOUR PROFILE & CONNECTIONS...



Darren Caveney creator of comms2point0 and owner of creative communicators Itd comms2point0 • Leeds Metropolitan University Birmingham, United Kingdom • 500+ &

I am a communications specialist, creator of communications industry resource and comm comms2point0, and founder of Creative Communicators Ltd. My 20-year career in communica

Articles & activity 2,419 followers Manage followers



Do we all need to be a bit more Danny Dyer?

Darren Caveney Published on LinkedIn

It's official, we need a little more no-nonsense honesty in our lives. And we've just been served up a rather marvellous example to inspire us. Now I know Danny Dyer from the 2005 film The ...see more

45 Likes • 4 Comments

👌 Like 🖾 Comment 🏟 Share



Tuesday thoughts and thanks... Darren shared this 13 Likes • 1 Comment



Communications Advisor with the top team at Loch Lomond and the...

Darren shared this 3 Likes



BIG NEWS The #UnAwards18 shortlist is live

Darren shared this 16 Likes

See all activity

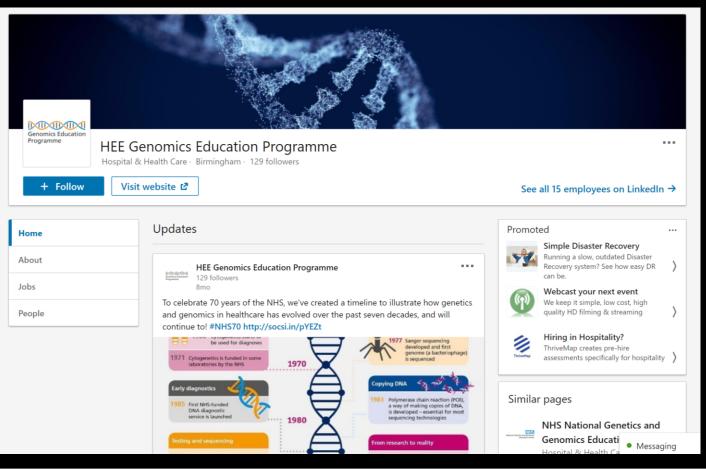


QUESTION

DO YOU HAVE A LINKEDIN ACCOUNT?



LINKEDIN SEARCH – GENOMICS EDUCATION PROGRAMME







WHAT ARE THE **BIGGEST BARRIERS** TO YOU DELIVERING GOOD SOCIAL MEDIA?



barriers to effective social media. Training Trust Technology

comms2point0.co.uk
@comms2point0

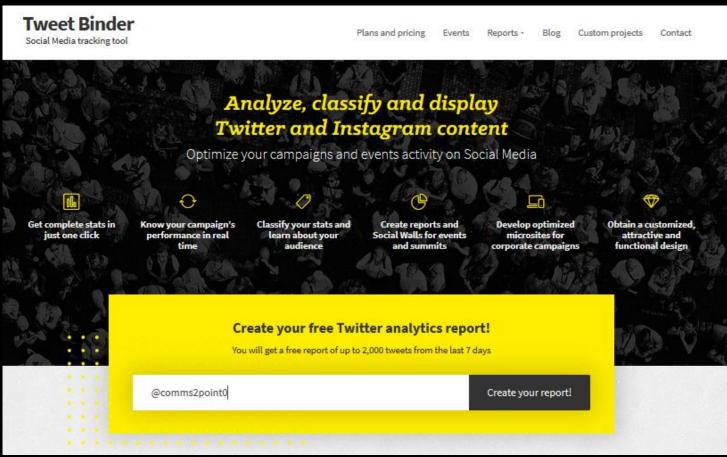


creative communicators





TOOLS TO HELP: TWEET BINDER FOR TRACKING



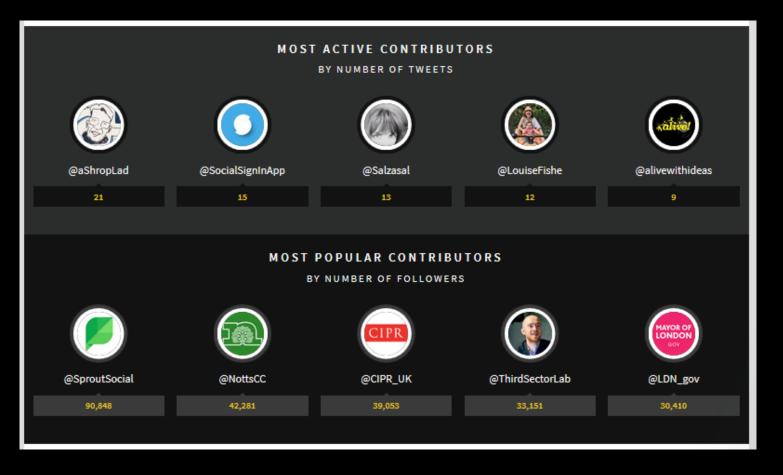


TOOLS TO HELP: TWEET BINDER

Twe	et Binder		NEW COLLECTION	Collections	Instagram reports	Events	Plans and pricing	Contact u	s Help	121	Qcomms2point0 ~	Spanish
<u>lad</u>	@comms2point0 collection 477 tweets Jan 28, 2018 3:34:37 PM	GET A PRO PLAN					SHARE ON	TWITTER	DOWNLO	AD EXCEL	INFOGRAPHI	CREPORT
=	General overview Jan 18, 2018 2:55:40 PM - Jan 28, 20	018 3:04:08 PM										
•	477 tweets											
	10 Text tweets 2.10%	276 Retweets 57.86%	146 Rep	lies 30.61%			57 Lin	ks/imgs 11.	95%			
	1,700,180 Potential impacts ?	700,046 Potential reach ?				250 Contr	ibutors					
	2,800 Followers per contributor	0 Instagram ?				1.91 Twee	ets per contributor					



TOOLS TO HELP: TWEET BINDER





TOOLS TO HELP: TWEET BINDER

Contributor rankings

Most active [?]	Retweeters	Original tweets [?]				
Contributor Tweets	Contributor Retweets	Contributor Tweets				
Nigel Bishop 21 @aShropLad 21	Nigel Bishop 20 @aShropLad 20	SocialSignIn @SocialSignInApp 10				
SocialSignIn @SocialSignInApp 15	Jo Bland @jobland3 6	Louise Fisher 10				
Sally Northeast @Salzasal 13	Bridget Aherne & 6	Sally Northeast @Salzasal				
Louise Fisher 12	Comms2point0 6	Rob Jefferson @RobJefferson 8				
Alive With Ideas @alivewithideas 9	SocialSignIn @SocialSignInApp 5	Lorna Perry @lperry87 7				
P Ella Minty 9 @EllaMinty 9	Alive With Ideas 5	Ella Minty @EllaMinty 6				
Rob Jefferson 9 @RobJefferson	Rachael Stray 4	Ross McCulloch 5 @ThirdSectorLab				
Lorna Perry @lperry87 8	Emma Rodgers 4	Phil Jewitt 4				
Visa Fleming 7	Visa Fleming 4	Alive With Ideas @alivewithideas 4				
Amanda 7	iimetreecomms 3	Amanda 4				

TOOLS TO HELP: TWERIOD – WHEN YOUR FOLLOWERS ARE ONLINE & ACTIVE

Tweriod

Welcome @comms2point0,

You are using the free Tweriod basic analysis. Check out our premium options here!



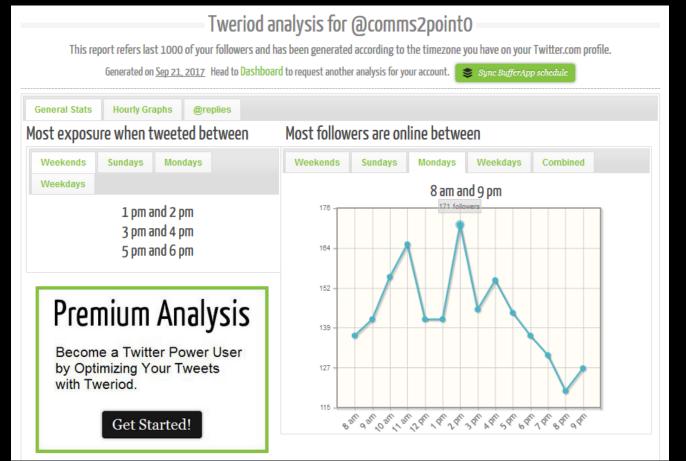
Get a Premium Analysis From Tweriod

Become a Twitter Power User by Optimizing Your Tweets with Tweriod!

- Premium Users Can Analyze Their Entire Follower Base.
- Get Detailed Analytics General Stats, Hourly Stats, @replies Stats For ALL Days Of The Week.
- Get An Overall Summary Of Weekdays and Weekends In A Summary Graphs.
- PDF Report Print Out For You or Your Client.
- · Add Branding to your report for You or Your Client.
- Most apps only analyze your tweets. Tweriod Analyses Your Past
 Tweets And Ones From Your Followers.
- Auto Sync Your Buffer Account With Tweriod Optimal Timings.

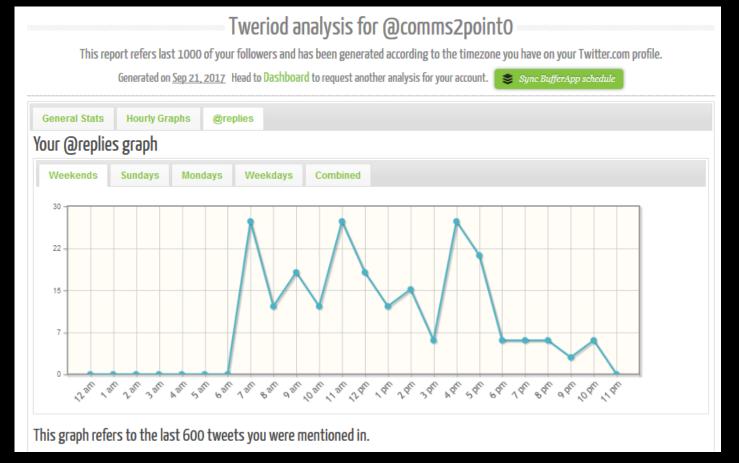


TOOLS TO HELP: TWERIOD





TOOLS TO HELP: TWERIOD





TOOLS TO HELP: INSTAGRAM CHECKUP

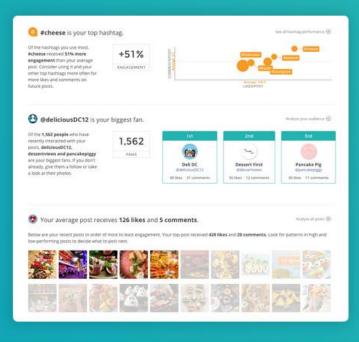
Want to see how you're doing on Instagram?

Get free Instagram analytics from Union Metrics! We borrowed clever algorithms from our paid analytics to provide a free Instagram account checkup that will put you on your way to Instagram health.

In just two minutes, we'll help you answer questions about your Instagram account like:

- What's the best time to post?
- What hashtags should you use to get the most engagement?
- What should you post more (or less) of?
- Who are your top fans?

START YOUR CHECKUP



Get better with a checkup!



good governance



governance issues to things to think about...

- personal vs professional use
- social media policy use it
- opening a new account take advice
- . passwords

OTHER QUESTIONS??





try not to argue on social media...

題 We're competing for people

EXERCISE 02 CREATING A PLAN



in groups...

create a social media action plan via a crowdsourced SWOT



RECAP >> 10 KEY TAKE-AWAYS

- 1. don't try to be on everything
- 2. work harder for engagement and returns
- 3. own your own platforms and make sure they fly
- 4. manage your time well
- 5. find 5-10% of your week/month to innovate and be creative



RECAP >> 10 KEY TAKE-AWAYS

- 6. believe in to yourself
- 7. always, always evaulate
- 8. be creative
- 9. be brave

and...



10: always have a great plan







keep in touch

@darrencaveney | @comms2point0 | darrencaveney@gmail.com